

Bruce E. Landay, CPIM, CSCP, Six Sigma Green Belt

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CORE COMPETENCIES

- Supply Chain Management
- Lean
- Six Sigma
- Process Improvement
- Cost Reduction
- Vendor Performance
- Inventory Reduction
- Materials Management
- Production Planning
- Master Planning
- Sales Operations Planning
- IT
- ERP Systems
- SAP
- SAP Query
- SAP BI / SAP BW
- Reporting & Metrics
- Excel VBA
- Access
- Kanban Replenishment
- Cycle Counting
- Physical Inventory
- Leading Teams
- Coaching
- Change Management
- Training & Presentation
- Communication
- Documentation
- Inventory Analysis
- Kaizen Events
- APICS
- Supply Chain Optimization
- International Operations

PROFESSIONAL EXPERIENCE

Dielectric Corporation, Menomonee Falls, Wisconsin (2009 – 2010)

Contract manufacturer serving large global customers for medical devices and engineered non-ferrous components and assemblies.

Vice President of Manufacturing

Led manufacturing, engineering, quality assurance, purchasing, production control, and customer service for headquarters operation in Menomonee Falls, WI and Lake Mills, IA plant. Supervised 6 managers and over 80 employees.

- Managed Lean journey. Weekly team meetings, Lean training and educational posters displayed.
- Relocation of shear and re-layout of punch press department – 20% less floor space required, improved material flow.
- Built 5S housekeeping boards and created 5S housekeeping schedule.
- Set up reduction project. Posted weekly change over metric, CNC hardware carts deployed to reduce tool crib trips, and digital photos added to set-up sheets.
- 15% productivity improvement in assembly cell by adding fixtures, kanbans, shelf labels, better tools.
- Led key vendor visits and vendor negotiations.
- Drove supplier costs reductions. \$128,000 projected annual savings.
- Negotiated 34% savings with a key supplier. Helped retain business with largest customer.
- Developed key quality and on-time delivery metrics. Internal scrap averaged less than 1% of sales.
- Certified headquarters location for ISO 9001 from 2000 to 2008 standard.
- Team member for major ERP system upgrade. Utilized advanced purchasing and reporting tools.
- Developed Dielectric Vision and Mission statements as part of top management team.
- Developed Strategy Maps for all departments. Single page document shows Vision, Mission, Values Objectives, Key Performance Indicators, and Initiatives. Set direction for department managers.
- Forged relationship with UW-Milwaukee Engineering School. Hosted Engineering Day at Dielectric for Engineering School Dean and professors. Launched several new projects after meeting.

Rockwell Automation (2003 – 2009)

Global provider of power, control and information systems - \$5 billion annual sales.

Materials Analyst - Global Headquarters, Milwaukee, Wisconsin (2007 – 2009)

Responsible for supply chain projects at multiple U.S. and overseas plants, developed corporate policy for cycle counting and physical inventory, designed and developed reports used throughout Rockwell.

- Inventory troubleshooter for Dominican Republic plant during SAP implementation. Raised inventory accuracy in plant from 30% to 98%.
- Led physical inventory at Dominican Republic facility. Reduced inventory write-down from \$3 million the prior year to less than \$400 thousand. Received a \$1,000 bonus for work with facility.
- Created finished goods tracking metrics for U.S. distribution facility including inventory levels, fill rate, and stock transfer order completion. Weekly scorecard distributed to management.
- Global Process Team SAP reporting subject matter expert. Tested and developed custom queries and reports using SAP Query and SAP Business Intelligence tools.
- Instructor and course developer for SAP Supply Chain Reporting and Analytics classes. Taught classes at multiple Rockwell facilities in U.S. and overseas locations.
- Developed corporate physical inventory guidelines for SAP facilities, provided training for additional Rockwell locations, and led physical inventory at the pilot SAP physical inventory plant.
- Wrote corporate cycle counting ISO procedures used throughout Rockwell.

Supervisor / Senior Analyst Inventory Control – Mequon, Wisconsin (2003 – 2007)

Responsible for inventory accuracy programs for five plants. Supervised 2 cycle count coordinators.

- Reduced component lot size by 22% and reduced lead time by 5% at two manufacturing plants.
- Developed vendor performance reports used by purchasing organization to track on-time delivery metrics at three manufacturing facilities. Used by purchasing group for monthly vendor meetings.
- Developed automated firm demand Excel reports – buyers now focus on parts required for customer orders and production supervisors only build orders when all components are available.
- Developed automated planning parameter tool in Excel. Reduced part shortages by improving planning parameters in MRP system.

ABB Inc., New Berlin, Wisconsin (2000 – 2003)

Global leader in power and automation technologies - \$20 billion annual sales.

Senior Operations and Materials Analyst

Team leader / working member for multiple process improvement teams. Technical resource for Production and Supply Management. IT liaison for factory.

- SAP Team Materials Management Super User. Trained users on MRP and Master Planning.
- Spearheaded sales operations planning group – defined procedures and re-started monthly process.
- Implemented electronic kanban system in SAP for key vendor.
- Developed Available-to-Promise (ATP) system – Customer Service now has real-time capacity information when booking orders. On-time delivery increased by 25%.
- Converted all production lines to using master planning and MRP for ordering material. Reduced expedited parts airfreight costs by 50% and parts shortages by 75%.
- Developed product mix calculators in Excel to convert sales plan data into master plan data.
- Reduced component inventories by \$5.5 million and increased overall inventory turns by 70%.
- Eliminated 30,000 sq. ft. offsite warehouse. \$180,000 annual savings.

Universal Electronics, Helenville, Wisconsin (1997 – 2000)

Contract manufacturer of electronic circuit boards – \$20 million annual sales.

Materials Manager

Managed receiving, incoming inspection, multiple stockrooms, job picking, and parts prep. Supervised 10 hourly employees on a two-shift operation.

- Successfully converted to new picking and production tracking computer system.
- Changed the process to release kits to production only when kits are complete. Reduced production throughput from weeks to days, 50% less work in process, and improved on-time delivery.
- Re-defined physical layout and procedures for receiving/incoming inspection. Reduced the time material spent in this area from 3 days to 1 day.

Electronic Cable Specialists, Franklin, Wisconsin (1995 – 1997)

Produces specialty cable harness assemblies for the aviation industry -- \$30 million annual sales.

Information Systems Manager

Responsible for business information system – managed all software development projects and hardware/software support for IBM RS6000. Supervised 2 salaried (degreed) programmers.

- Led team to develop JIT supply system for a major customer.
- Developed bar code inventory lot location programs. Computer now tracks exact shelf location for all inventory items throughout plant. Major time savings for stock picking.

Transmatic Inc., Waterford, Michigan (1990 – 1995)

Global supplier of DC fluorescent light fixtures for transit buses. North American distributor for Dust Control Sweden, manufacturers of spot dust extraction systems – \$10 million annual sales.

Systems Analyst

Novell network manager, FoxPro programmer, and computer trainer. Developed and led numerous inventory reduction projects. Provided hardware / software support for all company computers.

- Developed sales information system to capture all customer contact information for field salesmen using Act! For Windows and Crystal Reports.
- Created scheduling program for plant bottleneck – smoothed production flow through manufacturing and improved scheduling of raw material shipments from vendors.
- Developed sales forecasting programs for OEM product line. Able to forecast company revenue, cash flow, and long lead time items from suppliers.

Military Officer, United States Air Force, Langley AFB, Hampton, Virginia

EDUCATION / PROFESSIONAL DEVELOPMENT

- **B.S. Industrial and Operations Engineering**, The University of Michigan
- **Supply Chain Leadership Certificate**, University of Wisconsin – Madison, 2008
- APICS – The Association for Operations Management
 - CPIM – Certified in Production and Inventory Management, 1995
 - CIRM – Certified in Integrated Resource Management, 1997
 - CSCP – Certified Supply Chain Professional, 2006
 - Milwaukee Chapter Board of Directors, 2006 – Present
- Completed 24 hour Lean Training class and participated in three Kaizen events.
- Earned Six Sigma Green Belt certification by completing master planning improvement project.